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E X P E R I E N C E

AirBnB	Nearing 400 5 Star Reviews (near the top nationally)
Host / Owner	Annual Single Property Revenue \$95,000
May of 2017 - Present	Manage Guests and Marketing

Allergy Matrix, Inc.	Start-up Providing Allergy Testing to Eye Doctors
Director, United States	Developed Allergy Testing Software
January 2013 - April 2017	Managed Sales Force

Bausch + Lomb	Graduated from Implant Sales to Capital Equipment
Vitreoretinal Specialist	Best Sales Ranking was 2nd out of 16
March 2006 - November 2012	Territory Included the Caribbean

Forest Laboratories	Adept at Hospital / Military RX Formulary Approvals
Hospital Sales Specialist	National Award for Exceeding Expectations
March 1998 - January 2006	Followed all Pharma Guidelines

South Coast Rehab. Contracted to Nursing Homes to Use Our Therapists
Sales and Marketing Rep. Helped Clients Market Their Therapy Centers
August 1989 - January 1998 Managed the Entire Midwest

S K I L L O S I T Y

Writing! I earned a BA in English at the University of Wisconsin, 1989. I can write educational manuals but prefer to write creative projects such as screen plays. **Sales!** Know your Customers. Respond before they need you. Sell.